



## **FIRST DAY PACKET**

**Welcome to Fortune Hi-Tech Marketing and the Team Solo Marketing Group!!**

The first step in achieving any goal in business is setting the goal. Set a goal that excites you. Something you've always wanted, needed or never even considered possible. Then take the Team Solo system seriously. This system has placed thousands before you in a position to realize their long term dreams and goals, and will do the same for you if you follow it. Do not alter or vary any of these steps. Follow our coaching and you'll benefit from years of our experience. We look forward to working together to make your dreams a reality.

**GET  
STARTED**

Call into the Fortune Training Center:

Dial (641) 715-3800 use access code 823754#

Listen to Ext. 1 Getting Started (20 minutes)

**Build your belief by viewing the following websites:**

The DVD Online [www.thefortunedvd.com](http://www.thefortunedvd.com)

Live Presentation Webinar's Daily [www.fortunepresentation.net](http://www.fortunepresentation.net)

My Sponsor's Web Site [www.fhtm.us.com/](http://www.fhtm.us.com/)

**!!! CAUTION !!!**

**DO NOT TRY AND EXPLAIN THIS BUSINESS  
UNTIL YOU GO THROUGH TRAINING.**



# CONTACT LIST

Here is a memory jogger to assist you in making your contact list.

1. Who is dissatisfied in their job
2. Who is unhappy with their income
3. Who is concerned about their family's future
4. Who is money oriented or money motivated
5. Who owns their own business
6. Who enjoys being around high energy people
7. Who quit their job or is out of work
8. Who needs extra money
9. Who you went to school with
10. Who works with you
11. Who is retired
12. Who works part-time jobs
13. Who you like the most
14. Who is laid off
15. Who bought a new home
16. Who answers classified ads
17. Who runs personal ads
18. Who gave you a business card
19. Who works at night
20. Who works on the weekends
21. Who delivers pizza to your home
22. Who sells Avon or Mary Kay
23. Who sells Tupperware
24. Who is in Network Marketing / MLM
25. Who wants freedom
26. Who likes team sports
27. Who runs a fund raiser
28. Who watches TV often
29. Who works on cars
30. Who collects things
31. Who likes political campaigns
32. Who are social networkers
33. Who is in the military
34. Who your friends know (referrals)
35. Who is your dentist
36. Who is your doctor
37. Who will help you
38. Who works for the government
39. Who is unemployed
40. Who attends self-improvement seminars
41. Who reads self-help books
42. Who reads books on success
43. Who was your boss / bosses
44. Who you've met while on vacation
45. Your brothers & sisters
46. Your children & parents
47. Your aunt's / uncles/ cousins
48. Your spouse's relatives
49. Your parent's friends
50. Your children & friend's parents
51. Who waits on you at restaurants
52. Who cuts your hair
53. Who does your nails
54. Who does your taxes
55. Who works at your bank
56. Who is on your Christmas card list
57. Who is in retail sales
58. Who sells real estate
59. Who goes to church with you
60. Who likes to shop
61. Who are teachers
62. Who services your car
63. Who repairs your home
64. Who manages your apartment
65. Who has children in college
66. Who likes to dance
67. Who sold you your car
68. Who you met at a party
69. Who likes to buy nice things
70. Who you've met on a plane
71. Who does volunteer work
72. Who is always talking about the future
73. Who exercise regularly
74. Who needs a new car
75. Who wants to go on vacation
76. Who works too hard
77. Who was injured at work
78. Who lives in your neighborhood
79. Who is your boss
80. Who delivers your mail
81. Who calls you at home
82. Who calls you at work
83. Who delivers your paper
84. Who handles your gardening
85. Who watches your children
86. Who you met on the street
87. Who you met through friends
88. Who tailors your clothes
89. Who sells cosmetics
90. Who bags your groceries
91. Who wants a promotion
92. Who has a lot of friends
93. Who likes to cook / bake
94. Who drives a nice car
95. Who is creative
96. Who \_\_\_\_\_
97. Who \_\_\_\_\_
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100. Who \_\_\_\_\_

# CONTACT LIST

Write down everyone. Do not prejudge.

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**This list is always growing... Keep adding names!**